



## Nemera breaks ground in Brazil through Milfra acquisition

**PRESS RELEASE**  
**La Verpillière, France**  
**June 17, 2021**

*"Every day at Nemera, we work to improve the lives of millions of patients worldwide by designing, developing and manufacturing innovative drug delivery device solutions. Our vision as a team is to become the most patient-centric drug delivery device solutions company. We partner closely with our customers to deliver innovative and high quality devices, to ensure that patients will receive the best products and services possible"*

Marc Hämel, CEO

**With this acquisition Nemera establishes an operational footprint in Brazil and expands its product and services offering to better serve the pharmaceutical industry in Latin America.**

Nemera today announced that they have entered into an agreement to acquire Milfra. Milfra, based in Jaguariúna, state of São Paulo, Brazil, specializes in the development and production of both vaginal and rectal applicators, as well as oral dispensers for the pharmaceutical industry. A family-owned company founded in 1966, Milfra is known for its expertise in high quality and high volume molding and assembly of devices and applicators.

This strategic acquisition expands Nemera's global footprint in Latin America, extends its product offering and provides a foundation for future contract manufacturing services; thereby reinforcing its overall commitment to serving local markets. By integrating a key applicator manufacturer, Nemera will now be able to address specific patient and customer needs in the fields of gynecology and urology in Brazil.

Nemera has appointed Roberto Restivo as the General Manager of the new Nemera manufacturing facility in Brazil. As a seasoned international leader, Roberto brings in a wealth of experience in several industry sectors, including medical, plastics and aerospace. Roberto has held management positions with responsibility for a wide range of fields including sales & business development, finance, industrial operations and strategy & acquisitions. Roberto, supported by the previous family owners, will ensure a smooth transition with Milfra's existing leadership team, and he will continue to develop and grow the local Nemera team and business in the future.

Marc Hämel, CEO of Nemera said, *"This acquisition opens-up new opportunities for Nemera in Brazil and Latin America in general. It will enable us to better understand and serve even more patients with different needs. We feel privileged by the opportunity to integrate a new and unique culture to our already international company. Despite the tough sanitary situation and the restrictions to travel, we have already established a very good relationship with the Milfra leadership team and we have a very good feeling about their strong company culture and expertise."*

*"Since we began our first discussions with the Nemera team, I was convinced that becoming part of the Nemera family was the perfect match for Milfra. We fully align with Nemera's vision of becoming the most patient-centric drug device solutions company. We are pleased to join forces with a company with such a credible purpose: that wants to do all it can to care for patients,"* added Francisco Pofirio, owner of Milfra.

**Nemera in figures:**  
**6 plants** in Europe, USA and Latin America  
**Insight Innovation Center** (with offices in Europe and the US)  
**Over:**  
**2,600 employees**  
**30,000 sq. meters of manufacturing clean rooms**  
**200 engineers and experts in our Insight Innovation Center**

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# Nemera

## About Milfra

Founded in 1966, in the city of Santo André, state of São Paulo, Milfra was for many years, a leading supplier of injected components for large industries in the electrical & electronics market. Soon after, it became the leader in the vaginal applicator segment.

In 2007, Milfra expanded its product portfolio to include a range of oral dispensers, and in line with its vocation for automation, it became market leader, developing customized products to meet its customers' specific needs.

## About Nemera

As a world-leading drug delivery device solutions provider, our purpose of putting patients first enables us to design and manufacture devices that maximize treatment efficacy.

We are a holistic partner and help our customers succeed in the sprint to market of their combination products. From early device strategy to state-of-the-art manufacturing, we're committed to the highest quality standards.

Agile and open-minded, we work with our customers as colleagues. Together, we go the extra mile to fulfill our mission.

For more information, visit [www.nemera.net](http://www.nemera.net).